



Conference Session:

**THE AFFORDABLE CARE ACT,
LESSONS FOR OTHER BENEFITS
PROVIDERS**

with

Michael Murphy

Moderated by Len Feltoon

Friday, April 17, 2015

8:30 AM to 9:30 AM

4/17: The Affordable Care Act, Lessons for Other Benefits Providers

THE AFFORDABLE CARE ACT, LESSONS FOR OTHER BENEFITS PROVIDERS with Michael Murphy, moderated by Len Feltoon

Date: Friday, April 17, 2015

Time: 8:30 AM to 9:30 AM

SESSION DESCRIPTION:

Michael Murphy will discuss the relevance of The Affordable Care Act to legal plan administrators and network attorneys.

ABOUT THE SPEAKER:

Michael Murphy is director of sales for AmeriHealth New Jersey. He is a seasoned sales professional with more than 15 years experience. Michael is responsible for generating all new business activity for individuals as well as small and large group accounts including fully insured, self-insured, commercial and public sector groups.

Under Michael's leadership, AmeriHealth New Jersey experienced one of the most successful years in the company's history for new business sales in 2013. He also plays a very active role in recruiting and developing talent within the Sales organization.

Michael has his life and health producer's license in New Jersey and is a member of the New Jersey Associate of Health Underwriters. He holds a B.S. in Marketing from Temple University.