

# 2020 Joint Spring Meeting

April 29 – May 2, 2020

La Concha Renaissance San Juan Resort  
San Juan, Puerto Rico

Register by  
**April 1**  
for Early Bird  
Discounts!



Photo by Yajnas on Unsplash

**Presented by:**  
**ABA Solo, Small Firm and General Practice Division**  
**ABA Standing Committee on Group & Prepaid Legal Services**  
**Group Legal Services Association**

@ABAGPSolo

@GLSAOrg

#2020Spring



The ABA and GLSA will seek 11.0 hours of CLE credit in 60-minute states and 13.2 hours of CLE credit in 50-minute states; including 1.0 hour of ethics credit in 60-minute states and 1.2 hours of ethics credit in 50-minute states. Credit hours are estimated and are subject to each state's approval and credit rounding rules.

# WELCOME



AMERICAN **BAR** ASSOCIATION

Solo, Small Firm and  
General Practice Division  
*Your Success, Our Mission®*



Dear Attendees:

Join us to learn exciting new ideas that will help you better serve your clients and increase your practice base!

The 2020 Joint Spring Meeting has industry leaders and other resources not available to you elsewhere. Experience Puerto Rico this spring with more than 100 solo and small firm professionals. We have combined the resources of group and prepaid legal services providers with solo and small firm attorneys to help you learn how to increase revenue for your firms.

The meeting combines unique legal opportunities with a gorgeous setting — perfect for lawyers who regularly attend ABA or GLSA meetings and those interested in experiencing a meeting for the first time.

At the meeting, you'll be able to:

- Attend career-enhancing programs
- Network with experienced legal professionals
- Relax in a beachfront luxurious hotel on Condado Beach

The meeting's CLE sessions will explore how to form partnerships within diverse sectors. Speakers will explain how to build and maintain successful partnerships with clients, professional peers and legal industry vendors. You will leave with specific action steps for creating your own non-traditional relationships.

After the daily meetings and CLE conclude, you will be able to have fun at one of many social events or on your own excursions. Please check the website regularly to receive program updates and information about things to see and do in Puerto Rico. We look forward to seeing you at this all-in-one conference.

Sincerely,



**Richard DeMichele Jr.**  
*ABA GPSolo Chair*



**Matthew Hahne**  
*GLSA President*



Dear ABA GPSolo 2020:

¡Bienvenidos a Puerto Rico! We are delighted you have chosen our island as your host for your 2020 Conference to be held at the La Concha Renaissance San Juan Resort.

The infinite variety of options you can enjoy makes Puerto Rico a premier meeting and convention destination of the Americas. I invite you to experience our cultural heritage, unique and unforgettable locations, extraordinary cuisine and the many attractions, events and activities our island offers. And no matter where in Puerto Rico you venture, you will encounter the warmth of our people. To plan your trip, I invite you to explore the wealth of information on [DiscoverPuertoRico.com](https://DiscoverPuertoRico.com).

You have selected a remarkable destination to host your meeting, and we anxiously await your arrival. On behalf of the Discover Puerto Rico team, we wish you an unforgettable experience and a successful conference.

¡Saludos!

A handwritten signature in blue ink that reads "Brad Dean".

Brad Dean, CEO  
Discover Puerto Rico



[DiscoverPuertoRico.com](https://DiscoverPuertoRico.com)

500 Calle De La Tanca | Ochoa Building, Suite 402B | San Juan, PR 0901, USA

# SCHEDULE OF EVENTS

Events will take place at the La Concha Renaissance San Juan Resort, unless otherwise noted.  
The events and speakers are subject to change without notice. All times listed are in Atlantic Time (AT).  
Schedule as of March 2, 2020.

## DATE / TIME

## EVENT

### WEDNESDAY, APRIL 29

2:00 PM – 6:00 PM	<b>GLSA Board Meeting</b>
5:00 PM – 8:00 PM	<b>Registration</b>
5:00 PM – 6:30 PM	<b>Take Me Out to the Ballgame Tailgate</b> — Ticketed Event Ticket included with full conference and guest registration Take Me Out to the Ballgame Tailgate Ticket Only: \$75 per person (This event does NOT include a ticket to the baseball game)
7:05 PM	<b>MLB Puerto Rico Series — New York Mets vs. Miami Marlins</b> — Ticketed Event Location: Hiram Bithorn Stadium, Av. Franklin Delano Roosevelt Tickets are on your own and can be purchased at <a href="https://www.mlb.com/international/puerto-rico-series">https://www.mlb.com/international/puerto-rico-series</a>

### THURSDAY, APRIL 30

7:30 AM – 6:15 PM	<b>Registration / Expo</b>
8:00 AM – 9:00 AM	<b>GPSolo Committee Meeting</b>
8:00 AM – 10:00 AM	<b>Breakfast</b> — Ticketed Event Ticket included with full conference and guest registration Breakfast Ticket Only: \$25 per person
8:00 AM – 10:00 AM	❖ <b>CLE Plenary — State of the Industry</b>
10:00 AM – 10:30 AM	<b>Coffee Break</b>
10:30 AM – 11:30 AM	<b>GPSolo Committee Meeting</b>
10:30 AM – 11:30 AM	❖ <b>CLE — Marijuana Law: Which States are Puff, Puff, Passing Marijuana Related Laws and How Can Companies Stay Compliant</b>
10:30 AM – 11:30 AM	❖ <b>CLE — How to be a Successful Legal Plan Provider Attorney</b>
11:30 AM – 1:00 PM	<b>Lunch — On Own</b>
1:00 PM – 2:00 PM	<b>GPSolo Executive Committee Meeting</b>
1:00 PM – 2:00 PM	❖ <b>CLE — Digitize and Automate Leveraging Modern Technologies</b>
1:00 PM – 2:00 PM	❖ <b>CLE — Trustee Session: What is Important? The Inherent Responsibilities of Trustees</b>
1:00 PM – 4:00 PM	<b>GPSolo Book Publications Board Meeting</b>
2:00 PM – 2:15 PM	<b>Break</b>
2:15 PM – 3:15 PM	<b>GPSolo Women's Initiative Network (WIN) Committee Meeting</b>
2:15 PM – 3:15 PM	❖ <b>CLE — Estate Planning, Probate and Elder Law: New Ideas to Expand and Excel Your Practice</b>
2:15 PM – 3:15 PM	❖ <b>CLE — Recognizing Unconscious Bias for a Fair and Inclusive Justice System</b>
3:15 PM – 3:30 PM	<b>Break</b>
3:30 PM – 4:30 PM	<b>GPSolo Membership Board Meeting</b>
3:30 PM – 4:30 PM	❖ <b>CLE — Disaster Preparedness</b>
3:30 PM – 4:30 PM	❖ <b>CLE — Legal Plans Under Fire</b>
4:30 PM – 4:45 PM	<b>Break</b>
4:45 PM – 5:45 PM	❖ <b>CLE Plenary — Ensuring Due Process for Litigants with Mental Illnesses or Cognitive Disorders</b>
5:45 PM – 6:15 PM	<b>First Time Attendees Meet and Greet</b>



# SCHEDULE OF EVENTS

## DATE / TIME

## EVENT

6:15 PM – 7:15 PM

**Opening Session with GLSA Election Speeches**

7:15 PM – 9:15 PM

**Welcome Reception Beach Party** — *Ticketed Event*

*Ticket included with full conference and guest registration*

*Welcome Reception Beach Party Ticket Only: \$95 per person*

10:00 PM – 12:00 AM

**Hospitality Suite** — *Included with full conference and guest registration*

## FRIDAY, MAY 1

7:30 AM – 1:30 PM

**Registration / Expo**

8:00 AM – 9:00 AM

**GPSolo eReport Board Meeting**

8:00 AM – 9:30 AM

**Breakfast** — *Ticketed Event*

*Ticket included with full conference and guest registration*

*Breakfast Ticket Only: \$25 per person*

8:15 AM – 9:15 AM

**GPSolo Committee Meeting**

9:00 AM – 11:45 AM

**GPSolo Magazine Board Meeting**

9:30 AM – 10:30 AM

**GPSolo Corporate Committee Meeting**

9:30 AM – 10:30 AM

❖ **CLE — Ethical Implications of Law Office Technology for the Small Firm and Solo Practitioner**

9:30 AM – 10:30 AM

❖ **CLE — Trustee Session ERISA Part 1**

10:30 AM – 10:45 AM

**Break**

10:45 AM – 11:45 AM

**GPSolo Awards Committee Meeting**

10:45 AM – 11:45 AM

❖ **CLE — Securing Your Practice's Future: Creating a Strategic Plan to Improve Your Business Development and Client Relationships (Sponsored by Thomson Reuters)**

10:45 AM – 11:45 AM

❖ **CLE — Trustee Session ERISA Part 2**

11:45 AM – 12:00 PM

**Break**

12:00 PM – 1:15 PM

**Solo and Small Firm Awards Luncheon / GLSA Board Election Results** — *Ticketed Event*

*Ticket included with full conference and guest registration*

*Luncheon Ticket Only: \$55 per person*

1:30 PM – 2:00 PM

**GLSA New Board Meeting**

2:00 PM

**Off Site Excursions** — *On Own*

10:00 PM – 12:00 AM

**Hospitality Suite** — *Included with full conference and guest registration*

## SATURDAY, MAY 2

8:00 AM – 1:00 PM

**Registration**

8:00 AM – 9:30 AM

**Breakfast / Raffle Drawing** — *Ticketed Event*

*Ticket included with full conference and guest registration*

*Breakfast Ticket Only: \$25 per person*

9:30 AM – 10:30 AM

❖ **CLE Plenary — Sleep and the Successful Practice of Law Part One**

9:30 AM – 10:30 AM

**GPSolo Diversity Board Meeting**

9:30 AM – 10:30 AM

**GPSolo Programs Board Meeting**

10:30 AM – 10:45 AM

**Break**

10:45 AM – 11:45 AM

❖ **CLE Plenary — Sleep and the Successful Practice of Law Part Two**

10:45 AM – 12:45 PM

**GPSolo Council Meeting**

11:45 AM – 12:15 PM

**GLSA Feedback Session with Incoming GLSA President**

# SESSION DESCRIPTIONS

## WEDNESDAY, APRIL 29

5:00 PM – 6:30 PM

### **Take Me Out to the Ballgame Tailgate**

Calling all Mets, Marlins or (insert your favorite team) fans! Swing by for a “Tailgate” party to enjoy the best tailgate food around, cold beverages, fabulous raffle prizes, music and lots of fun! This event is open to all conference registrants, but it is a must-attend for first time attendees seeking to establish relationships with legal insurance plan administrators, legal services innovators and other major influencers in the profession.

*Ticketed Event*

*Ticket included with full conference and guest registration*

*Take Me Out to the Ballgame Tailgate Ticket Only: \$75 per person*

*(This event does NOT include a ticket to the baseball game)*

7:05 PM

### **MLB Puerto Rico Series — New York Mets vs. Miami Marlins**

**Location:** Hiram Bithorn Stadium, Av. Franklin Delano Roosevelt

Major League Baseball will be playing in San Juan, Puerto Rico at the legendary Hiram Bithorn Stadium. Be a part of this historic regular season series with your GPSolo and GLSA colleagues. Baseball is the most popular sport in Puerto Rico in terms of spectators and active participants and it is the premier sport on the island. Be sure to confirm your tickets today because there is a limited number of seats available.

*Ticketed Event*

*Tickets are on your own and can be purchased at <https://www.mlb.com/international/puerto-rico-series>*

## THURSDAY, APRIL 30

8:00 AM – 10:00 AM

### **Breakfast**

*Ticketed Event*

*Ticket included with full conference and guest registration*

*Breakfast Ticket Only: \$25 per person*

8:00 AM – 10:00 AM

### **❖ CLE Plenary — State of the Industry**

Back by popular demand, this interactive session with industry leaders will keep you current. Commercial plans, union plans and attorney providers are all represented on this panel. Topics may include the effects of the economy, federal legislation, federal case law and the changing legal industry. Send your questions now to [allen@one-400.com](mailto:allen@one-400.com). Our panel will try to discuss all of them in this session.

**Moderator:** Allen Rodriguez, ONE400, Pasadena, CA

10:30 AM – 11:30 AM

### **❖ CLE — Marijuana Law: Which States are Puff, Puff, Passing Marijuana Related Laws and How Can Companies Stay Compliant**

With the proliferation of marijuana laws throughout the United States, employers may be wondering whether they can still drug test employees, what to do if an employee tests positive for marijuana in a state where medicinal marijuana is legal, and whether they must accommodate employee's off-duty use of marijuana. The patchwork of varying states laws does nothing to simplify this issue. Join this session to learn which states have passed what laws, and what employers must do to comply with them.

**Speaker:** Janelle Stanton, Wagner, Falconer & Judd, LTD., Minneapolis, MN

10:30 AM – 11:30 AM

### **❖ CLE — How to be a Successful Legal Plan Provider Attorney**

Learn all the considerations that go into being a legal plan attorney with checklists and materials.

**Speaker:** Ravi Anand, Ravi Anand Attorney at Law, P.C., Chicago, IL

11:30 AM – 1:00 PM

### **Lunch — On Own**

Enjoy one of the many restaurants at the hotel or explore the Condado District for an authentic Puerto Rican lunch.

# SESSION DESCRIPTIONS

1:00 PM – 2:00 PM

## **GPSolo Executive Committee Meeting**

All are welcome to attend the Executive Committee Meeting to learn more about the Division's initiatives for the year.

1:00 PM – 2:00 PM

## **❖ CLE — Digitize and Automate Leveraging Modern Technologies**

For those who have not yet fully digitized their office and taken all the functions into the cloud, this course will provide an introduction to:

1. Owning a domain and integrated mail services including potential integrated domain-wide applications (e.g. Google Apps or Microsoft Live)
2. Practice Management Software (local versus cloud, integrated billing / timekeeping, integrated file storage, mobile and remote functionality, local copy synchronization, portability and other important factors)
3. Digital files (how to digitize, what to digitize, where to digitize to, and what to digitize with — including a discussion of dedicated professional grade scanners)
4. The Server, The Cloud and The Private Cloud — Where should your data go? What should you look for? What should you avoid?
5. Your Phone and Fax — The phone company may not be providing many of the services you want. Keep the lines, but consider a new system such as Phone Companies, PBX Systems and Virtual PBX Providers, Google Voice (an alternate option for solos), or eFax Providers.
6. Client Communications, Document Collaborations, Signing & Sharing
7. Bringing it all together — How all these systems can integrate on your desktop and portable devices.

**Speaker:** Alexander Paykin, The Law Office of Alexander Paykin, P.C., New York, NY

1:00 PM – 2:00 PM

## **❖ CLE — Trustee Session: What is Important? The Inherent Responsibilities of Trustees**

This session will cover trustee meetings and their significance, why procedures are important, the legal records created and why meeting minutes are important.

**Speaker:** Charles Johnson, Boston Teachers Union Prepaid Legal Services Fund, Hyde Park, MA

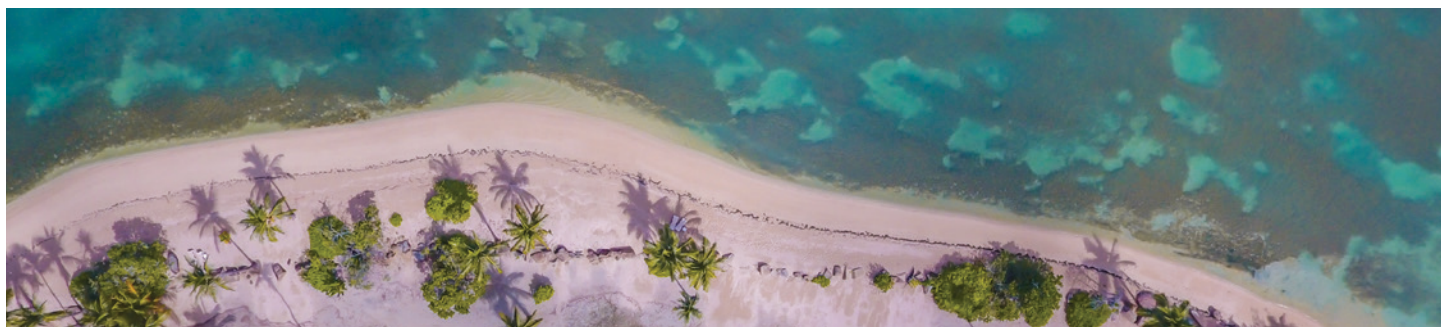
2:15 PM – 3:15 PM

## **❖ CLE — Estate Planning, Probate and Elder Law: New Ideas to Expand and Excel Your Practice**

Learn from nationally-recognized experts on how to use new techniques to improve your service to Elder Law & Estate clients. Topics to be covered include:

1. Ethics and marketing without violating the Rules of Professional Conduct;
2. Problems with AVVO & LegalZoom;
3. Getting referrals from other professionals;
4. Aftermath of the Terry Schiavo case and Living Wills;
5. Marketing Strategies;
6. How to manage telephone conversations with your clients;
7. Marketing with written fee agreements; and
8. Using social media to promote your practice.

**Speaker:** Kenneth Vercammen, Kenneth Vercammen and Associates, Edison, NJ



# SESSION DESCRIPTIONS

2:15 PM – 3:15 PM

## ❖ CLE – Recognizing Unconscious Bias for a Fair and Inclusive Justice System

This program will explore diversity and inclusion in the Judiciary. Local judges will discuss their paths to the bench and issues they faced as diverse individuals

**Moderator:** Mario Sullivan, Johnson & Sullivan Ltd, Chicago, IL

**Speakers:** Charles Johnson, Boston Teachers Union Prepaid Legal Services Fund, Hyde Park, MA  
Mariana Muñoz-Lara, DLA Piper LLC, San Juan, PR  
Hon. Chisa Putnam, York County, PA  
Colonel Luis O. Rodriguez, U.S. Army, Army Court of Criminal Appeals, Fort Belvoir, VA

3:30 PM – 4:30 PM

## ❖ CLE – Disaster Preparedness

Are you prepared for emergencies? Smart planning can help you keep your business running if disaster strikes. You'll want to take the right steps to prevent and prepare for disaster and know where to get aid if disaster strikes.

**Speakers:** Vince Imhoff, Imhoff & Associates PC, Los Angeles, CA  
Shannon Leis, Imhoff & Associates PC, Los Angeles, CA

3:30 PM – 4:30 PM

## ❖ CLE – Legal Plans Under Fire

Texas Law Shield came under fire in Texas for violating the barratry statute. A class action order was granted, then reversed by the Harris County Appeals Court. Mr. Monks will discuss the plan, how it works and what happened to it.

**Speaker:** Gerald "Pat" Monks, Monks Law Firm, Houston, TX

4:45 PM – 5:45 PM

## ❖ CLE Plenary – Ensuring Due Process for Litigants with Mental Illnesses or Cognitive Disorders

The panel will discuss special considerations when representing persons with mental illnesses or cognitive disorders, and adjudicating matters where individuals with such impairments appear as litigants or witnesses. Please note: The presenters are appearing solely in their personal capacity. The views and opinions expressed do not represent the positions or views of any past or present employer.

**Speakers:** Hon. Henry Hamilton III, Administrative Law Judge, West Des Moines, IA  
Hon. Odell McGhee, Polk County, IA  
Hon. Chisa J. Putman, York County, SC





# SESSION DESCRIPTIONS

5:45 PM – 6:15 PM

## **First Time Attendees Meet and Greet**

Is this your first time attending a Joint Spring Meeting? If so, please stop by and meet other first-time attendees, as well as GPSolo and GLSA officers who will share a few tips about the ABA, GLSA and the Spring Meeting.

6:15 PM – 7:15 PM

## **Opening Session with GLSA Election Speeches**

The Opening Session brings everyone together to celebrate the legal profession and kick off the 2020 Joint Spring Meeting. You will also meet the 2021 GLSA Board candidates.

7:15 PM – 9:15 PM

## **Welcome Reception Beach Party**

Indulge in your adventurous side and partake in a pig roast on the white sandy Condado Beach, while listening to Caribbean-themed music. This Welcome Reception will be something you won't forget!

*Ticketed Event*

*Ticket included with full conference and guest registration*

*Welcome Reception Beach Party Ticket Only: \$95 per person*

10:00 PM – 12:00 AM

## **Hospitality Suite**

Meet for a nightcap with old friends or new connections before retiring for the evening.

*Included with full conference and guest registration*

## **FRIDAY, MAY 1**

8:00 AM – 9:30 AM

## **Breakfast**

*Ticketed Event*

*Ticket included with full conference and guest registration*

*Breakfast Ticket Only: \$25 per person*

9:30 AM – 10:30 AM

## **❖ CLE — Ethical Implications of Law Office Technology for the Small Firm and Solo Practitioner**

Wayne Hassay will discuss current and future technology being used in the practice of law: law practice management tools (file, document, billing), client portals, document preparation, and legal research alternatives. Mr. Hassay will focus on how technology is changing the delivery of legal services, the expectations of clients, and making lawyers more efficient. He will address potential ethical pitfalls stemming from the use of technology and steps that can be taken to avoid them. He will also explore how the current ethics construct can bend to these changes but also where caution, clarity and re-regulation may be necessary.

**Speaker:** Wayne Hassay, Maguire Schneider Hassay, Columbus, OH



# SESSION DESCRIPTIONS

9:30 AM – 10:30 AM

## ❖ CLE — Trustee Session ERISA Part 1

This session reviews the most significant recent Supreme Court decisions and selected lower court decisions affecting benefit plan fiduciaries and professionals. The practical lessons that can be taken from these decisions will be emphasized. Take homes from this session will include an understanding of important cases affecting health, pension, and prepaid legal plans; how these cases could affect trustee actions and policy development; and what to be aware of in the future.

**Speaker:** Katherine A. Hesse, Murphy Hesse Toomey & Lehane, LLP, Quincy, MA

10:45 AM – 11:45 AM

## ❖ CLE — Securing Your Practice's Future: Creating a Strategic Plan to Improve Your Business Development and Client Relationships

**Sponsored by**  THOMSON REUTERS™

Owning a small law firm has many challenges, including the constant battle to balance the demands of practicing law with the demands of developing and running the practice. Solo and small law lawyers do a tremendous job practicing law and helping clients solve their legal problems — this is why you went to law school. But without new business and clients, your law practice will not be successful, and the ability to develop new clients depends, in many cases, on your relationships with your current and former clients. In this seminar, you will learn how solo and small firm attorneys can develop and implement a strategic business plan for their law firm. As part of the planning process, we will also explore how to structure a strategic plan that will improve your client relationships and ultimately help your firm win more business through a phased plan with a clear return on investment.

**Speaker:** Mark Haddad, Thomson Reuters, Eagan, MN

10:45 AM – 11:45 AM

## ❖ CLE — Trustee Session ERISA Part 2

In the second hour of this two-part program, Ms. Hesse will continue to review the most significant recent Supreme Court decisions and selected lower court decisions affecting benefit plan fiduciaries and professionals. The practical lessons that can be taken from these decisions will be emphasized. This part of the two-part session will also provide time for questions

**Speaker:** Katherine A. Hesse, Murphy Hesse Toomey & Lehane, LLP, Quincy, MA

12:00 PM – 1:15 PM

## Solo and Small Firm Awards Luncheon / GLSA Board Election Results

The Solo and Small Firm Awards celebrate the efforts and accomplishments of outstanding solo and small firm practitioners, as well as bar leaders and bar associations. The election results for the 2021 GLSA Board will be announced.

*Ticketed Event*

*Ticket included with full conference and guest registration*

*Luncheon Ticket Only: \$55 per person*

1:30 PM – 2:00 PM

## GLSA New Board Meeting

10:00 PM – 12:00 AM

## Hospitality Suite

Meet for a nightcap with old friends or new connections before retiring for the evening.

*Included with full conference and guest registration*



# SESSION DESCRIPTIONS

## SATURDAY, MAY 2

8:00 AM – 9:30 AM

### **Breakfast / Raffle Drawing**

This networking breakfast is for all the morning birds who like to start their day meeting new people and generating ideas for their firms. Also, the Passport to Prizes winners will be announced for some fantastic prizes. You do not need to be present to win, but you will want to be!

*Ticketed Event*

*Ticket included with full conference and guest registration*

*Breakfast Ticket Only: \$25 per person*

9:30 AM – 10:30 AM

### **❖ CLE Plenary – Sleep and the Successful Practice of Law Part One**

Sleep affects all areas of law, and poor sleep hygiene can result in ethical violations due to lack of competency in representation (24 hours of sleep deprivation has been equated to a .10 BAC [Blood Alcohol Concentration]). This CLE will showcase (1) the benefits of sleep as it relates to mental and physical health of the average lawyer; (2) the negative repercussions to leadership, teams, client relations, and organizational revenue generations as well as other KPIs; and (3) finally, how to actually generate blissful sleep long term through cognitive and physiological treatment.

**Speaker:** Thomas Trunnell, JD MS, Fit2Practice LLC, Denver, CO

10:45 AM – 11:45 AM

### **❖ CLE Plenary – Sleep and the Successful Practice of Law Part Two**

In the second hour of this two-part program, Mr. Trunnell will continue to showcase (1) the benefits of sleep as it relates to mental and physical health of the average lawyer; (2) the negative repercussions to leadership, teams, client relations, and organizational revenue generations as well as other KPIs; and (3) finally, how to actually generate blissful sleep long term through cognitive and physiological treatment.

**Speaker:** Thomas Trunnell, JD MS, Fit2Practice LLC, Denver, CO

10:45 AM – 12:45 PM

### **GPSolo Council Meeting**

The purpose of the Council is to exercise all powers and duties necessary and appropriate for carrying out the business and affairs of the Division. The function of the Council is to set policy for the Division. All are welcome to attend the Council Meeting to learn more about the Division's initiatives.

11:45 AM – 12:15 PM

### **GLSA Feedback Session with Incoming GLSA President**





# REGISTRATION INFORMATION

## Conference Registration

Excluding speakers solely attending their own sessions, all persons must be registered to attend the 2020 Joint Spring Meeting. You may register for the meeting at the links below.

Conference registration includes access to the following:

- Expo • CLE and CLE materials • Committee Meetings • Take Me Out to the Ballgame Tailgate • Welcome Reception Beach Party • Solo and Small Firm Awards Luncheon / GLSA Board Elections • All Breakfasts, Breaks and Hospitality Suites. An additional registration fee may be required to attend certain social events.

Register online for the 2020 Joint Spring Meeting on the GLSA website ([glsaonline.org](http://glsaonline.org)) or GPSolo website ([ambar.org/spring](http://ambar.org/spring)). Questions about registration can be directed to GPSolo at 312-988-5648 or GLSA at 847-907-4670.

## Conference Scholarship

A limited number of scholarships to defray registration fees for the 2020 Joint Spring Meeting may be available for government employees, public interest lawyers employed with nonprofits, academics, law students, attorneys with limited means and unemployed attorneys.

For programs with tuition costs over \$500, qualifying attorneys will receive at least a 50% reduction in the course fee(s). This does not include any reduction in meals, lodging or travel costs.

To apply, please download the “Scholarship” form located here. Scroll down the page to the blue box after Session Schedule. Return the completed form to Sherri Napue at [Sherri.Napue@americanbar.org](mailto:Sherri.Napue@americanbar.org).

## Guest Registration

Guest registrations are available and include access to the following: • Expo • Take Me Out to the Ballgame Tailgate • Welcome Reception Beach Party • Solo and Small Firm Awards Luncheon / GLSA Board Elections • All Breakfasts, Breaks and Hospitality Suites. An additional registration fee may be required to attend certain social events. Please note that a Guest Registration is NOT the same as a Conference Registration; entrance to CLE sessions is by Conference Registration only.

## Event Tickets

A la carte event tickets may be purchased for the Take Me Out to the Ballgame Tailgate; Welcome Reception Beach Party; Solo and Small Firm Awards Luncheon / GLSA Board Elections; and all breakfasts.

## Cancellation / Substitution Policy

Cancellations received before Wednesday, April 15, 2020 will receive a 100% refund, less a \$50 cancellation fee. No refunds will be provided for cancellations after that date; however, substitute registrants are welcome at any time. To cancel your registration or substitute another individual, please call the ABA Service Center at 800-285-2221 or fax your request to 312-988-5528. Substitutions are permitted unless a registrant has registered onsite or after the conference has occurred. Only the substitute will be eligible for CLE credit.

	GPSolo Member Registration	ABA Member Registration	Non-Member Registration	Law Student	GLSA Rate	Guest Only Rate	Event Ticket Only
Early Bird Registration Rates <i>Until to 4/1/20</i>	\$349	\$449	\$549	\$25	\$349	\$150	—
Registration Rates <i>4/2/20 – Onsite</i>	\$449	\$549	\$649	\$25	\$449	\$150	—
Take Me Out to the Ballgame Tailgate	Included	Included	Included	Included	Included	Included	\$75
Thursday Breakfast	Included	Included	Included	Included	Included	Included	\$25
Committee Meetings	Included	Included	Included	Included	Included	—	—
Welcome Reception Beach Party	Included	Included	Included	Included	Included	Included	\$95
Hospitality Suite	Included	Included	Included	Included	Included	Included	—
Friday Breakfast	Included	Included	Included	Included	Included	Included	\$25
CLE	Included	Included	Included	Included	Included	—	—
Breaks	Included	Included	Included	Included	Included	Included	—
Solo & Small Firm Awards Luncheon/GLSA Board Elections	Included	Included	Included	Included	Included	Included	\$55
Off-Site Excursions	On Your Own	On Your Own	On Your Own	On Your Own	On Your Own	On Your Own	—
Saturday Breakfast	Included	Included	Included	Included	Included	Included	\$25



# HOTEL AND GENERAL INFORMATION

## Location

The conference is being held at [La Concha Renaissance San Juan Resort](#), 1077 Ashford Ave, San Juan, Puerto Rico. Where Life's a Beach!

A special rate has been confirmed, plus an 18% resort fee for 2020 Joint Spring Meeting attendees, which includes complimentary Wi-Fi and other amenities. Other government taxes and fees are 11% and 18% (subject to change). Rooms are filled on a first-come, first-served basis until Wednesday, April 1, 2020 at 5:00 PM Atlantic Time. After the cutoff date or when the room block has been filled, available rooms will be sold at prevailing rates.

To reserve, book online or call the hotel directly at 787-721-7500 and reference GPSolo or GLSA. Individuals with guaranteed reservations must cancel their reservation 48 hours prior to the scheduled day of arrival to avoid a one-night cancellation charge.

### Government Rate

A limited number of rooms have been contracted at the government rate, which are available for government employees with a valid government ID. Please contact Sherri Napue at [Sherri.Napue@americanbar.org](mailto:Sherri.Napue@americanbar.org) or 312-988-5640 for details.

**Check In:** 4:00 PM

**Check Out:** 12:00 PM

**Internet:** High-speed, wireless in-room Internet service is complimentary.

## Airport Transportation

The hotel is about 5.5 miles from San Juan Airport (SJU). The following modes of transportation are available from the airport, and rates are subject to change. More information can be found [here](#).

All transportation costs are based on one-way travel and subject to change.

**Taxi:** \$28

**Shuttle:** \$22

**Town car:** \$85 – \$100

**Rideshare:** \$8 – \$10 (UberX) and \$15 – \$18 (UberXL)

**Rental Car:** Discount for ABA members are [available online](#)

**Parking Rates:** \$10 Self-Parking / \$20 Valet Parking



## Continuing Legal Education (CLE) Credit

The ABA and GLSA will seek 11.0 hours of CLE credit in 60-minute states and 13.2 hours of CLE credit in 50-minute states; including 1.0 hour of ethics credit in 60-minute states and 1.2 hours of ethics credit in 50-minute states. Credit hours are estimated and are subject to each state's approval and credit rounding rules. For more information about CLE accreditation, contact Annette M. Waggoner at [awaggoner@glsonline.org](mailto:awaggoner@glsonline.org) or 847-907-4670.

## Session Materials

These materials can be accessed at [www.glsonline.org/conference-2020](http://www.glsonline.org/conference-2020).

## Consent to use of photographic images

Attendance at the 2020 Joint Spring Meeting constitutes an agreement by the registrant to GLSA and GPSolo (both now and in the future) for use of the registrant's photographs at all events associated with the 2020 meeting. Any opposition to use of your photograph must be communicated in writing to the GPSolo or GLSA office.

## Dress Code

The room temperature in the meeting rooms may be cool. To ensure your comfort, bring a sweater or jacket to your session. The dress code is resort casual for this meeting.

## Passport to Prizes

Stop by the exhibitors' tables and have your passport stamped for a chance to enter a raffle drawing for some amazing prizes.

## Services for Persons with Disabilities

Services for persons with disabilities are available. Please contact Sherri Napue at [Sherri.Napue@americanbar.org](mailto:Sherri.Napue@americanbar.org) or 312-988-5640 if special arrangements are required. Reasonable notice is requested.



# THINGS TO DO IN PUERTO RICO!

## Most Iconic Experience

A visit to Old San Juan isn't complete without purchasing a kite from a street vendor and flying it at the Castillo San Felipe del Morro's lush expanse. Down the road, locals and tourists alike recline in Parque Las Palomas and watch the resident pigeons go by. Afterward, be sure to stop by the Paseo de la Princesa promenade to purchase souvenirs from local artisans.

## Wildlife

The native frog, or coqui, is one of Puerto Rico's most beloved endemic species. More than sixteen species of coqui exist on the island, thirteen of them in El Yunque National Forest. There are also many endemic birds, the most popular being the Puerto Rican parrot, which has been severely endangered since Hurricane Hugo's wreck through the island in 1989.

[More Information](#)

## Natural Wonder

Puerto Rico's three bioluminescent bays — Mosquito Bay, Laguna Grande, and La Parguera — are otherworldly sites and a must-do day trip. Book a boat, kayaking, or snorkeling tour to experience their mystical glow up close.

## UNESCO Site

San Juan's well-preserved European military architecture — La Fortaleza, Castillo San Felipe del Morro, Castillo San Cristóbal, San Juan de la Cruz, and a large portion of the original city wall — was built between the 16th and 20th centuries. La Fortaleza is the current official residence of the governor of Puerto Rico, linking past and present.

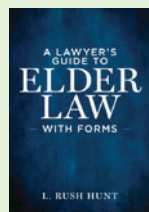
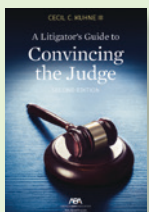
[More Information](#)

## Best Day Trip

The relaxing beach town of Piñones offers visitors scenic biking routes and pristine beaches that are perfect for picnicking. Get a taste of flavorful Puerto Rican street foods, like alcapurrias, a type of plantain fritter, and empanadillas, a turnover stuffed with chicken.

## Off the Beaten Path

Skip the tourist crowds and visit the serene shores of Luquillo Beach instead. Formally called Balneario Monserrate, this hidden gem is just an hour-long drive from San Juan. Its proximity to El Yunque National Forest also makes it a great place to stop and cool down in one of its freshwater falls after a day at the beach.



## GPSolo Book Discount for 2020 Joint Spring Meeting Attendees Only! **SAVE 20%**

Check out GPSolo's new and best-selling books and save 20% when you place an order at the meeting. GPSolo books cover a wide range of topics and provide practical information to help you better serve your clients and enhance your practice. Books order forms are available at the Expo.



# THINGS TO DO IN PUERTO RICO!

## Casa Bacardi

The Bacardi Rum Factory (Casa Bacardi) is entwined with the history of the Caribbean itself, and the factory's new visitor center traces the company's early roots as a small distillery in Cuba through American Prohibition, the Cuban Revolution, and beyond. There are three tour options: the Historical Tour, the Rum Tasting Tour, and the Mixology Tour, and each opens with a welcome cocktail.

Before you go, make sure you bring your photo ID if you plan to drink and are 18 years or older.

You may be buzzed by the end of the visit — be sure to arrange safe transportation to your next destination.

[More Information](#)

## El Distrito

El Distrito is an exciting, technologically advanced, multi-use development centrally located adjacent to the Puerto Rico Convention Center in the heart of the San Juan metro area. The 360,000-square-foot, state-of-the-art venue boast of retail, destination dining, art, music, and an 8 screen VIP cineplex. This newly constructed venue promises to be unlike anything before seen in all the Caribbean, combining the best in art, music, technology and hospitality.

[More Information](#)



Photo Sherri Napue



# THINGS TO DO IN PUERTO RICO!

## Late Night

Calle San Sebastian has something to offer everyone, whether it's a thumping room of live salsa music or a relaxed dive bar outfitted with pool tables. Among the medley of colorful buildings, the speakeasy bar La Factoria takes the cake for the best craft cocktails with a low-lit, salsa-filled ambiance, while La Taberna Lupulo offers the best craft beer in town.

[More Information](#)

## Historic Site

Together, the 16th-century citadels of Castillo San Felipe del Morro and Castillo San Cristóbal form the San Juan National Historic Site in Old San Juan, built to protect the city from Dutch pirates and English buccaneers. For just five dollars, you can stroll through 500 years of history. Outside the citadel walls, stop by Santa María Magdalena de Pazzis, a colonial-era cemetery built in 1863 where the remains of prominent Puerto Ricans are buried.

[More Information](#)

## Local Quirk

For Puerto Ricans, drinking coffee at 3:00 PM is essential. In Old San Juan, the iconic old-style diner La Bombonera, open for more than a century, offers Puerto Rican-style coffee (café con leche), and their classic Mallorca pastries, a buttery bread sprinkled with powdered sugar and stuffed with ham, egg, and cheese. This mainstay exemplifies locals' love for coffee and home-style cooking.

Located at 259 Viejo, Calle San Francisco, San Juan.

## People-Watching Spot

Plaza del Quinto Centenario, or "Plaza del Totem," is one of Old San Juan's architectural landmarks and includes a tribute to the 500-year anniversary of Christopher Columbus's voyage to the Americas. For every festive occasion, whether it's the Fiestas de la Calle San Sebastián or just a Saturday afternoon, this modern square is a vibrant gathering place for families and friends to play plena music, ride skateboards, and play in the water fountain. It's also a great spot for a selfie.

[More Information](#)

# PLANNING COMMITTEE MEMBERS

## Thank You to Our Planning Committee Members!



**Ben Farrow**



**Steve Ginsberg**



**Bonnie Moses**



# ABOUT ABA GPSOLO



AMERICAN **BAR** ASSOCIATION

Solo, Small Firm and  
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*Your Success, Our Mission®*

The ABA Solo, Small Firm and General Practice Division (GPSolo) is the national voice for solo, small firm and general practice lawyers, including military and government lawyers. Our motto “Your Success Our Mission®” reflects the focus of the Division to provide relevant and timely member benefits with podcasts and webinars, an acclaimed magazine, e-newsletter, diversity initiatives, fellowships, awards program, public service and pro bono opportunities, networking events, and much more. Demands on lawyers in general practice and in solo and small firm practice settings are diverse. The list of Division committees shows the Division to be something of a microcosm of the Association, with committees on business law, litigation, professionalism, family law and labor law, for example. While the range of substantive areas that the Division addresses may be as wide as those covered by the ABA, GPSolo brings the unique perspective of solo and small firm attorneys or “main street” lawyers.

To learn more about GPSolo, visit [ambar.org/gpsolo](http://ambar.org/gpsolo).

# ABOUT GLSA



Through its educational programs, mentorship opportunities, and business development resources, the Group Legal Services Association (GLSA) improves access to affordable legal services by creating support for legal services plan industry members. GLSA provides its members with unique benefits including:

- Up-to-date regulatory and industry information
- Self-promotion and volunteer opportunities
- Ability to connect with a mentor in the group legal services industry
- Educational programs, including teleconferences, webinars, other online media and our annual national conferences
- Access to the Universal Application, which connects attorneys to Plan Administrators and opens those attorneys to new clients

For more information about GLSA and legal plans, visit [glsaonline.org](http://glsaonline.org).



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